

COMPANY PROFILE

# AIM Industrial Solutions Company

• Industrial Services • Advertising & Exhibition • IT Services

Kingdom of Saudi Arabia

Al Jubail, Eastern Province

150+ Years Collective Experience



*"Designed for Trust. Delivered with Accountability."*

ABOUT US

## Who We Are

AIM Industrial Solutions Company is a fully registered Saudi company operating across three distinct industrial and technology verticals — industrial services & EPC, advertising & exhibition services, and IT services & manpower consulting. Headquartered in **Al Jubail Industrial City** — the heart of Saudi Arabia's petrochemical and industrial hub — we are positioned at the center of the Kingdom's most active industrial market.

We are built by professionals who have spent decades operating **across the global industrial sector**. Our founding team brings **150+ years of collective experience** across major petrochemical, oil & gas, and industrial companies — working alongside the world's leading EPC contractors. We have sat on every side of the table in the same markets we now serve — as owner representatives, EPC contractors, and procurement professionals.



### Proven relationships. Immediate capability.

Our team has managed main contractor and subcontractor scopes from USD 1B to USD 6B+, sourced industrial materials across global supply chains, and placed IT professionals in the Kingdom's most demanding organisations — from direct experience, not theory.

*"We built the AIM we wished existed when we were the clients."*

FROM THE FOUNDERS

## Message from the Founding Team



We have spent our careers across the global industrial sector — managing projects, procuring materials, hiring contractors, and delivering results under the most demanding conditions in the world's most active industrial markets.

We have been on both sides of every transaction. We know what it takes to qualify a vendor, what a procurement team looks for, and what separates a company that delivers from one that merely promises.

AIM Industrial Solutions Company was founded on one principle: **Trust is designed in, not claimed**. We bring decades of on-the-ground relationships, a parent company with proven industrial credentials, and a structure that keeps accountability personal — the same people who commit are the same people who deliver.

— AIM Founding Team

*"Designed for Trust. Delivered with Accountability."*

## AIM Group — Three Divisions. One Company.

AIM Industrial Solutions Company operates three independent business divisions under one registered entity. Each division is a fully capable standalone business. Together, they create a single-source industrial partner for the Kingdom's most demanding clients.

### AIM Industrial Solutions

- > EPC Projects (Greenfield)
- > Plant Maintenance (Brownfield)
- > Turnaround & Shutdown
- > Equipment Maintenance (Static & Rotating)
- > Heavy Lift, Logistics & Customs Clearance
- > Safety Services & HSE

### AIM Advertising & Exhibition

- > Exhibition Booths & Trade Events
- > Outdoor Advertising & Hoardings
- > Large-Format Displays
- > Corporate Branding & Signage
- > Event Management & Activation
- > Print Production & Collateral
- > Vendor Day & Launch Activations

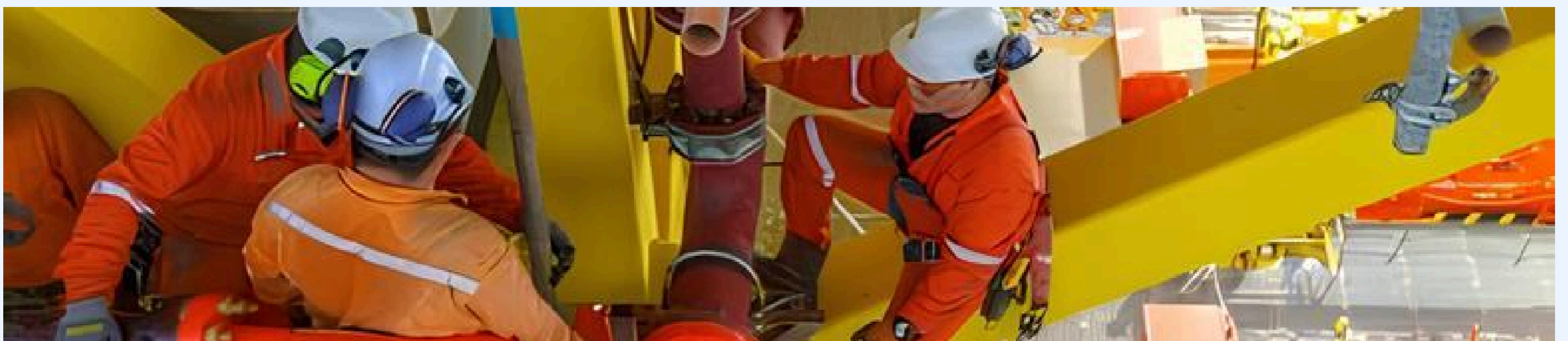
### AIM IT World

- > ERP Services (Integrated with ZATCA)
- > IT Services (SAP, Cloud, AI)
- > Cybersecurity
- > Industry 4.0 / IoT
- > IT Manpower Consulting
- > Smart Manufacturing

*Build. Maintain. Lift. Brand. Exhibit. Secure. Monitor. All from one registered Saudi vendor — AIM Industrial Solutions Company.*

## AIM Industrial Solutions

AIM Industrial Solutions delivers engineering, procurement, and construction (EPC) services as a capable subcontractor to major contractors and directly to industrial clients across Saudi Arabia's most demanding sectors.



### Greenfield — New Project Execution (EPC)

- ✓ Engineering, procurement, and construction execution for new industrial projects
- ✓ Subcontract scopes under major EPC contractors — civil, mechanical, electrical, instrumentation
- ✓ Engineering services, construction management, and controlled procurement
- ✓ Subcontract scope experience under USD 1B to USD 6B+ project values

### Brownfield — Plant Maintenance & Rehabilitation

- ✓ Equipment replacement, overhaul, and restructuring
- ✓ Pipeline maintenance, repair, and integrity management
- ✓ Structural rehabilitation and reinforcement
- ✓ Underground lines, tank maintenance, and inspection
- ✓ Safety system upgrades and compliance work

## Turnaround & Shutdown Maintenance

AIM Industrial Solutions Company delivers dedicated turnaround and shutdown maintenance services — managing the full scope from pre-shutdown planning through execution and return-to-service. Our team includes specialists who have led and managed turnaround scopes from both the client and contractor side at major industrial facilities across the Kingdom.

- ✔ Pre-turnaround scope development, scheduling, and planning
- ✔ Mechanical, electrical, and instrumentation shutdown works
- ✔ Static and rotating equipment overhaul during planned shutdowns
- ✔ Emergency and unplanned shutdown response
- ✔ Manpower mobilisation and site coordination
- ✔ Return-to-service testing and commissioning support



## Equipment Maintenance — Static & Rotating

AIM Industrial Solutions Company provides specialist maintenance services for industrial equipment across Saudi Arabia's petrochemical, oil & gas, and manufacturing plants — covering both static and rotating assets.

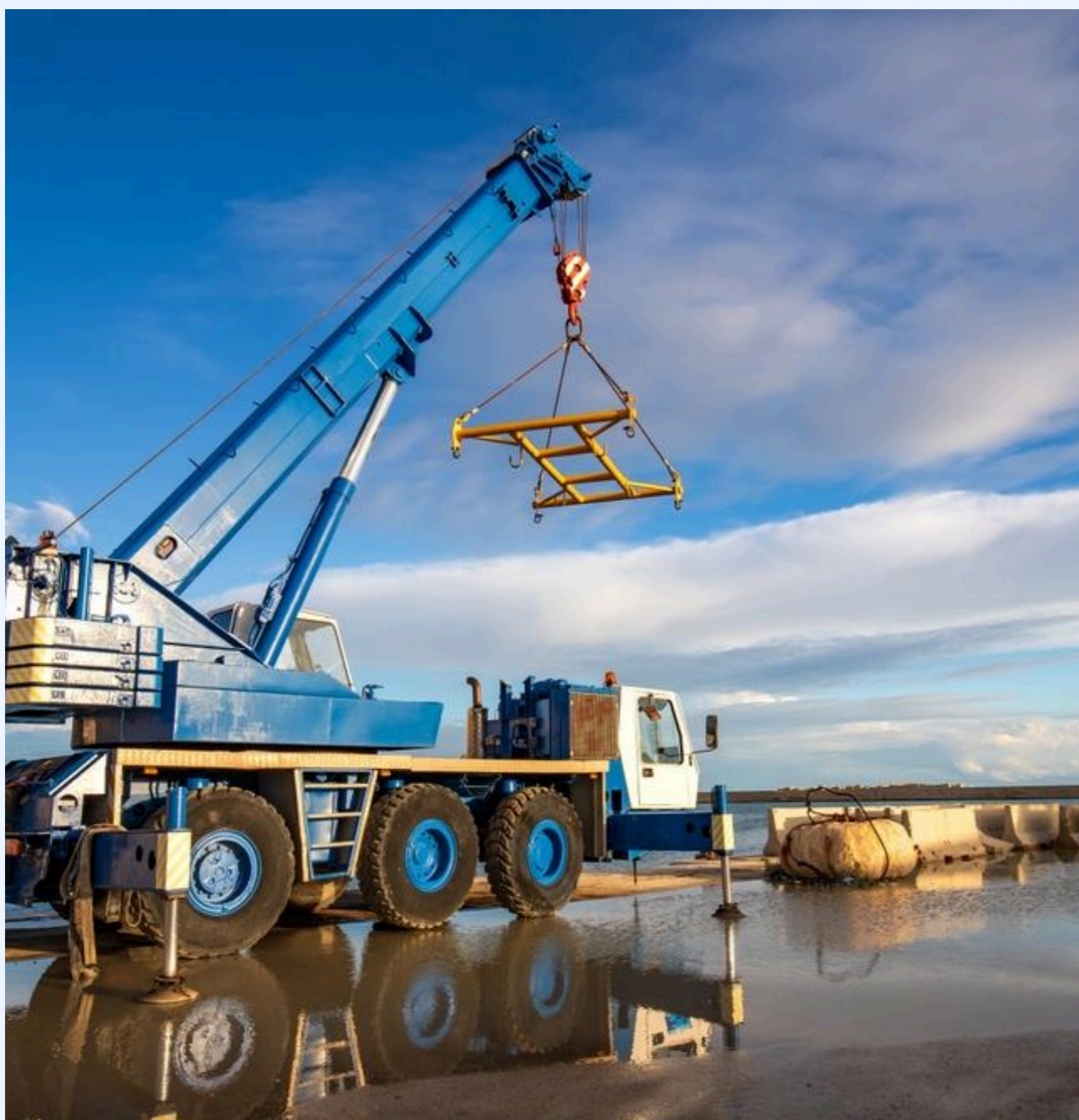
### Static Equipment

- ✔ Pressure vessel inspection, repair, and recertification
- ✔ Heat exchanger cleaning, re-tubing, and overhaul
- ✔ Column and tower internals replacement
- ✔ Above-ground storage tank (AST) maintenance and floor repairs
- ✔ Fired heater tube replacement and refractory work



### Rotating Equipment

- ✔ Pump and compressor overhaul — centrifugal, reciprocating, screw
- ✔ Turbine maintenance and alignment services
- ✔ Mechanical seal replacement and bearing services
- ✔ Precision shaft alignment and laser alignment
- ✔ Vibration analysis and condition monitoring



## Heavy Lift Operations (In-house)

AIM Industrial Solutions Company's heavy lift and logistics capability is led by a team with **25+ years of specialized experience** in Saudi Arabia's industrial sector — executing complex lift plans, equipment installations, and heavy transport operations across Jubail, Yanbu, and major project sites Kingdom-wide.

- ✔ Heavy lift engineering and lift plan preparation
- ✔ Crane operations — mobile, crawler, and hydraulic cranes
- ✔ Rigging, skidding, and load-out services
- ✔ Heavy haulage and out-of-gauge transport
- ✔ Equipment installation, setting, and grouting
- ✔ Vessel and column upending and placement
- ✔ Turnaround-scope heavy moves — reactor removals, exchanger pulls
- ✔ Port and yard handling coordination

## Why this matters:

In large EPC projects and plant turnarounds, the ability to plan and execute heavy lifts in-house — without subcontracting a third party — reduces risk, compresses schedule, and keeps accountability with one team.

## Customs Clearance, Freight Forwarding & Logistics

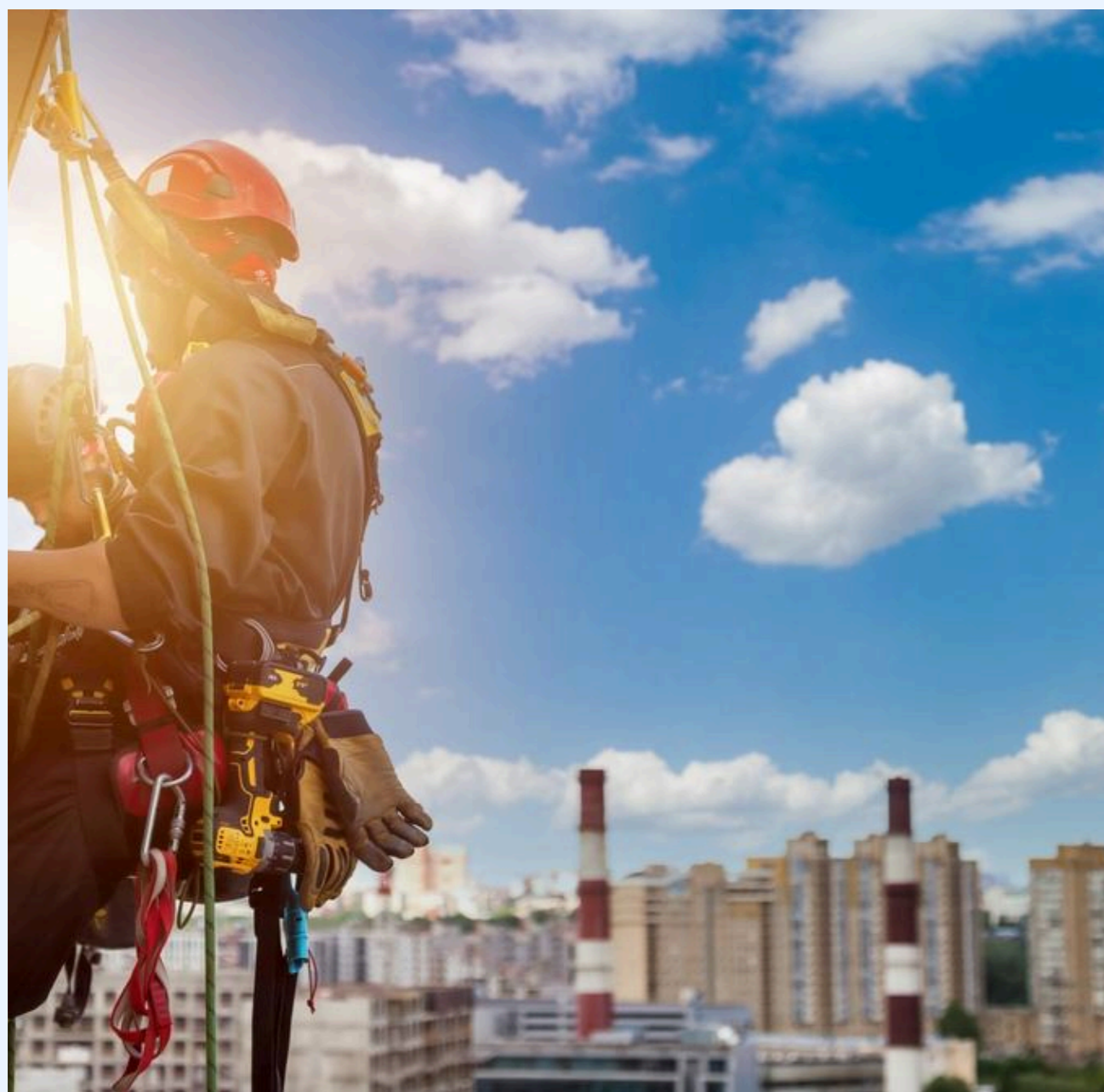
AIM Industrial Solutions Company provides end-to-end customs clearance, freight forwarding, and logistics services for industrial clients across Saudi Arabia — handling all cargo types including general cargo, chemicals, industrial project cargo, break bulk, and hazardous & non-hazardous shipments.

- ✔ Customs clearance — full documentation, ministry follow-up, and regulatory compliance
- ✔ Import exemption services — data entry, government liaison, and procedural processing
- ✔ Freight forwarding — Air, Ocean & Land for FCL, LCL, and Break Bulk shipments
- ✔ DDU (Delivered Duty Unpaid) & DDP (Delivered Duty Paid) delivery services
- ✔ All commodity types — general cargo, agriculture, medical, chemicals, and industrial project cargo
- ✔ Hazardous and non-hazardous shipment management
- ✔ Global agent network — established partnerships with freight and logistics agents worldwide
- ✔ IT-enabled tracking and complete shipment documentation



## End-to-end logistics:

From port clearance to final delivery at your plant gate — AIM manages the full logistics chain so your procurement team can focus on specifications, not shipping.



## Safety Services & HSE Compliance

AIM Industrial Solutions Company delivers safety-critical services for industrial plants across Saudi Arabia — from HSE compliance audits to safety system installation and HCIC-aligned compliance work for industrial city operations across the Kingdom.

- ✔ HSE site audits and gap analysis
- ✔ Permit-to-work system implementation and review
- ✔ Safety system installation, testing, and commissioning
- ✔ Fire and gas detection system maintenance
- ✔ Emergency response plan development
- ✔ Safety training and induction programs
- ✔ HCIC compliance support for industrial city operations across the Kingdom
- ✔ Confined space, work-at-height, and hot-work safety programs

## Sectors Served

Oil & Gas

Petrochemicals

Steel & Manufacturing

Power Generation

Water & Desalination

Chemical Processing

Industrial Facilities

*Our founding team includes professionals with direct operational experience across major petrochemical, oil & gas, and industrial companies in the Kingdom — including capex and turnaround specialists who managed contractor scopes from the client side for over 25 years.*

## AIM Advertising & Exhibition

AIM Advertising & Exhibition is the brand visibility and events arm of AIM Industrial Solutions Company — delivering end-to-end advertising, exhibition, and branding services for industrial companies, project developers, and businesses across the Kingdom. Backed by an on-the-ground production partner with in-house UV machinery, a full print floor, and a proven delivery track record across Saudi Arabia's most demanding commercial and industrial clients.

Through our regional execution partner network, we deliver branding and exhibition projects across the Kingdom — from Eastern Province industrial hubs to major commercial centres.



### Exhibition Services

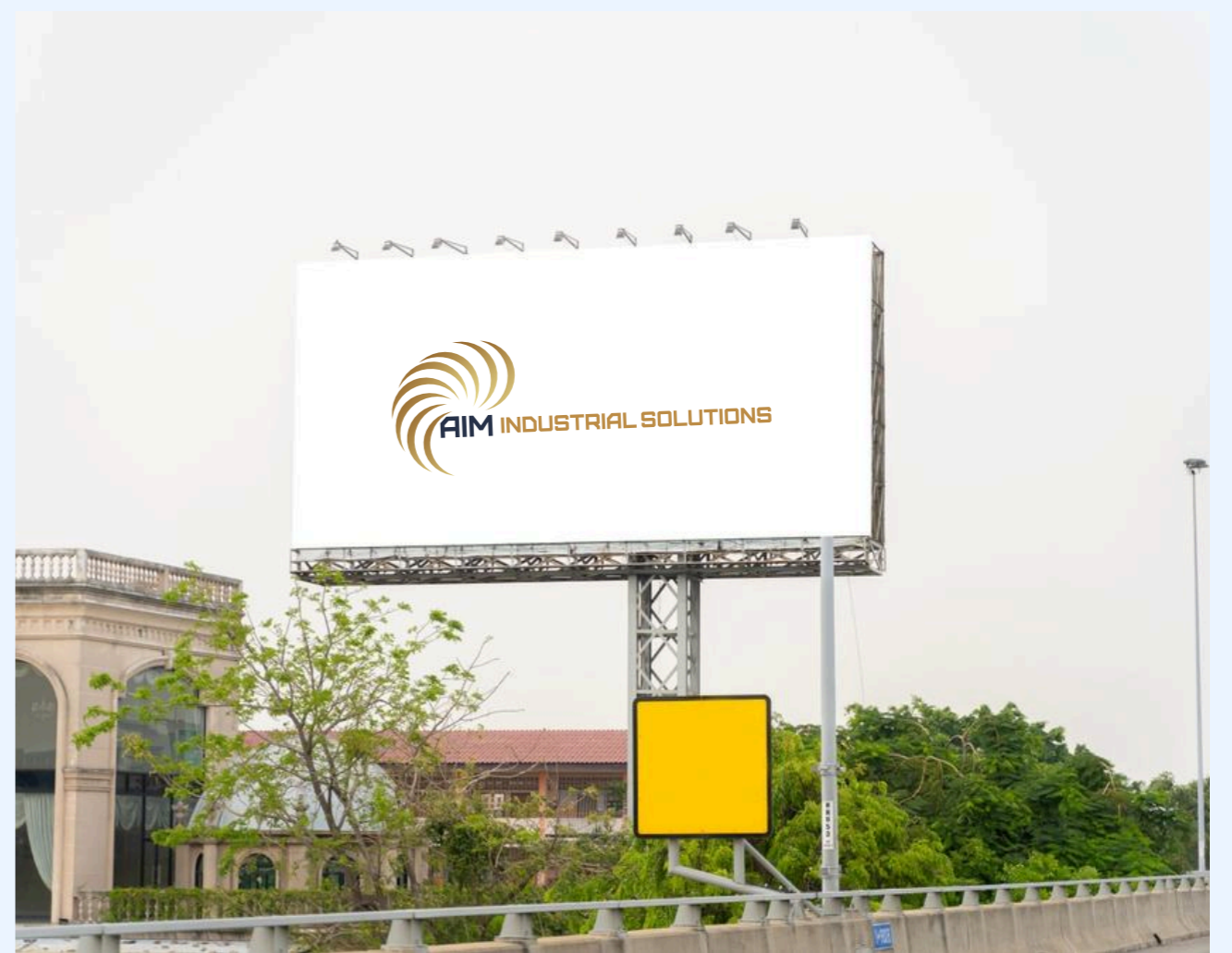
AIM manages your exhibition presence from concept to breakdown — designing, fabricating, and running booth and event spaces at Saudi Arabia's most important trade and industry platforms.

- ✓ Exhibition booth design, fabrication, and full turnkey setup
- ✓ Presence at major trade events — LEAP, ADIPEC, SAIBEX, and industrial expos
- ✓ Event management and on-ground activation
- ✓ Vendor day and product launch event execution
- ✓ Product demonstration environments and interactive display integration
- ✓ Roadshow setups and mobile exhibition units

### Outdoor Advertising & Hoardings

From project site perimeters to highway-facing billboards, AIM handles large-format outdoor campaigns with full production and installation — across Eastern Province, major commercial corridors, and Kingdom-wide.

- ✓ Hoardings and large-format outdoor displays
- ✓ Site branding and project perimeter signage
- ✓ Road and highway advertising installations
- ✓ Billboard design, production, and placement
- ✓ Escalator, elevator, and transit branding
- ✓ Mall and retail environment outdoor placements





## Corporate Branding & Signage

- ✓ Corporate identity signage — office, facility, and industrial site
- ✓ Aluminium signage fabrication and 3D letter installations
- ✓ Acrylic solutions, light boxes, and illuminated display systems
- ✓ Vehicle wraps and fleet branding
- ✓ Workwear and uniform branding
- ✓ Building fascia, cladding, and wayfinding systems
- ✓ In-store point-of-sale environments and retail branding

## Print Production

AIM's production partner operates in-house UV machinery and a full print floor — enabling fast turnaround on high-volume campaigns without outsourcing core jobs.



### Digital Printing

- ✓ High-quality vinyl banners, flex, and block-out banners
- ✓ Roll-up stands, pop-up stands, and Forex display stands
- ✓ Corrugated stands, shelf talkers, danglers, and tent cards

### Offset Printing

- ✓ Leaflets, flyers, posters, and campaign materials
- ✓ Corporate stationery, brochures, and branded collateral
- ✓ High-volume print runs for events and activations

### Signage & Display Fabrication

- ✓ Aluminium and acrylic signage production
- ✓ Light box and 3D letter fabrication
- ✓ Booth and stand structural production

## Roadshows & On-Ground Activations

- ✓ Roadshow planning, logistics, and on-ground execution
- ✓ Wet and dry sampling campaigns
- ✓ Mall activations and consumer engagement events
- ✓ Public relations support and event coverage





## Turnkey Visibility Packages

- ✓ Vendor qualification campaigns — end-to-end brand rollout
- ✓ New facility launches and inauguration setups
- ✓ Client entertainment and hospitality brand setups
- ✓ Full campaign management from design brief to on-site delivery

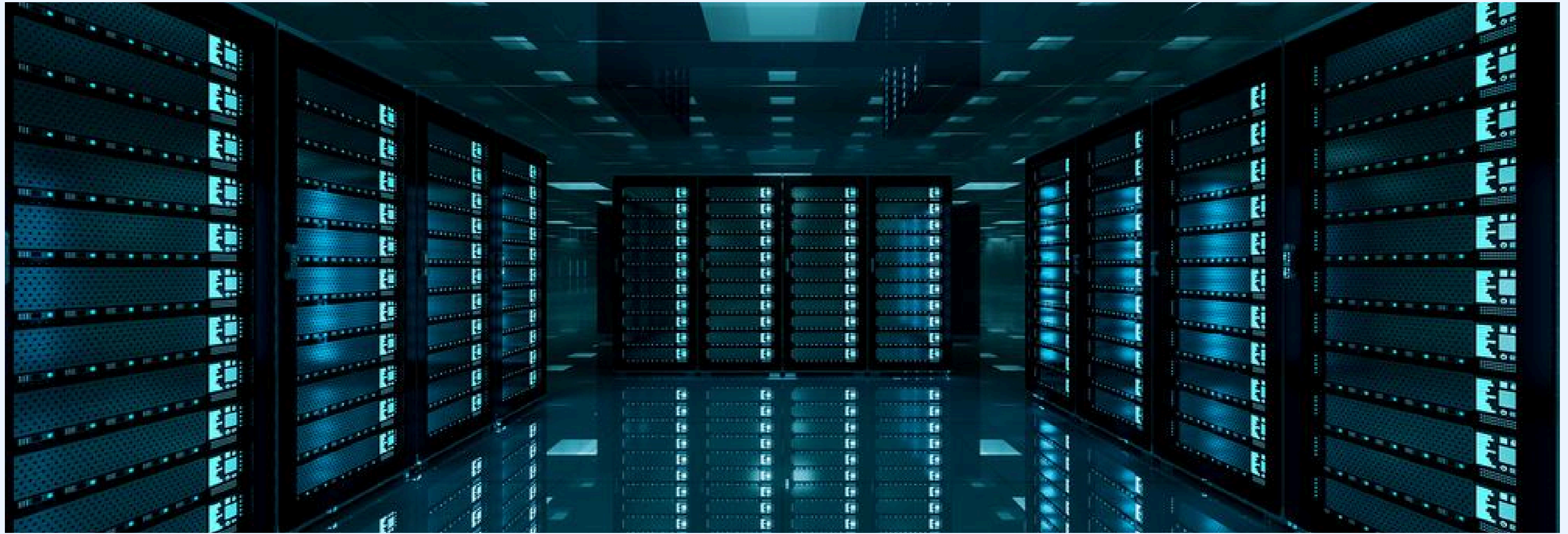


### Built for industrial clients:

Whether you are launching a vendor qualification campaign, setting up at a trade exhibition, or establishing your brand presence across a new facility — AIM Advertising & Exhibition manages your full visibility end-to-end, backed by in-house production capability and Kingdom-wide reach.

# AIM IT World — IT Services & Manpower Consulting

AIM IT World delivers IT services and places IT professionals across Saudi Arabia's enterprise, government, and industrial sectors. With **7 core capabilities** and a structured three-tier model, AIM IT World serves clients from large government entities to industrial plants requiring on-site IT support and IoT solutions.



## 7 Core IT Capabilities



### Software Development

Web, Mobile, Custom Applications, Field Force Management Systems



### Cloud & Managed Services

Cloud Operations, IT Helpdesk, Managed IT Infrastructure



### ERP & Business Intelligence

SAP Application Management, Power BI, Document Management. ERP Services integrated with ZATCA (Saudi e-invoicing compliance).



### Cybersecurity

Security Audits, Compliance, SOC Services, Threat Assessment



### AI & Intelligent Automation

ML Solutions, Process Automation, Arabic NLP



### Industry 4.0 / Smart Manufacturing

IoT Sensors, Predictive Maintenance, Digital Twins, Safety Monitoring



### Local KSA Presence & On-site Support

Named resources, local team, on-site presence — the same people who commit are the same people on your site.

## Three-Tier Manpower Model

<p><b>PLATINUM</b> Large Enterprise &amp; Government</p> <p>SAP, AI, Cybersecurity, Enterprise Advisory. Senior experts 5–20 years. 90-day replacement guarantee.</p>	<p><b>GOLD</b> Mid-size &amp; Industrial Plants</p> <p>Cloud, Managed IT, Web/Mobile, IoT. Mid-level 2–5 years. 60-day replacement guarantee.</p>	<p><b>SILVER</b> SMEs &amp; Field Support</p> <p>Helpdesk, On-site IT, Technical Support. Entry-level &amp; Bulk. 30-day replacement guarantee.</p>
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### OUR ADVANTAGE

## Why AIM Industrial Solutions Company



What We Bring	Why It Matters
150+ years collective KSA experience	Our team has operated across major petrochemical, oil & gas, and industrial companies in the Kingdom — as owner representatives, EPC contractors, and procurement professionals. We don't need orientation.
Jubail headquarters	Based in the same industrial city where our clients operate — not selling into Jubail from Riyadh or abroad.
IKTVA & Vision 2030 aligned	Fully registered Saudi entity. Local procurement through AIM counts toward your IKTVA and Saudization targets.
Three focused divisions — one vendor	Plant maintenance + brand & exhibition services + full IT services from a single registered KSA company. Simplifies your approved vendor list.
Proven parent company	Our parent company brings close to two decades of industrial trading experience, ISO 9001:2015 & ISO 45001:2018 certification, and 50,000+ product lines from 200+ manufacturers.
Accountability by design	Named resources on every engagement. The person who commits is the person who delivers.

CR: 7053774837

VAT: 314659038400003



Website: [www.aimisgroup.com](http://www.aimisgroup.com)

Sales & Commercial: [sales@aimisgroup.com](mailto:sales@aimisgroup.com)

Call: +966 55 289 8807

International Sales: [intlsales@aimisgroup.com](mailto:intlsales@aimisgroup.com)

General Inquiries: [info@aimisgroup.com](mailto:info@aimisgroup.com)

Location: Building 3379, Floor 3, Office 303, Al Madinah Al Munawarah Street, Al Marqab District, Al Jubail 35514, KSA

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